



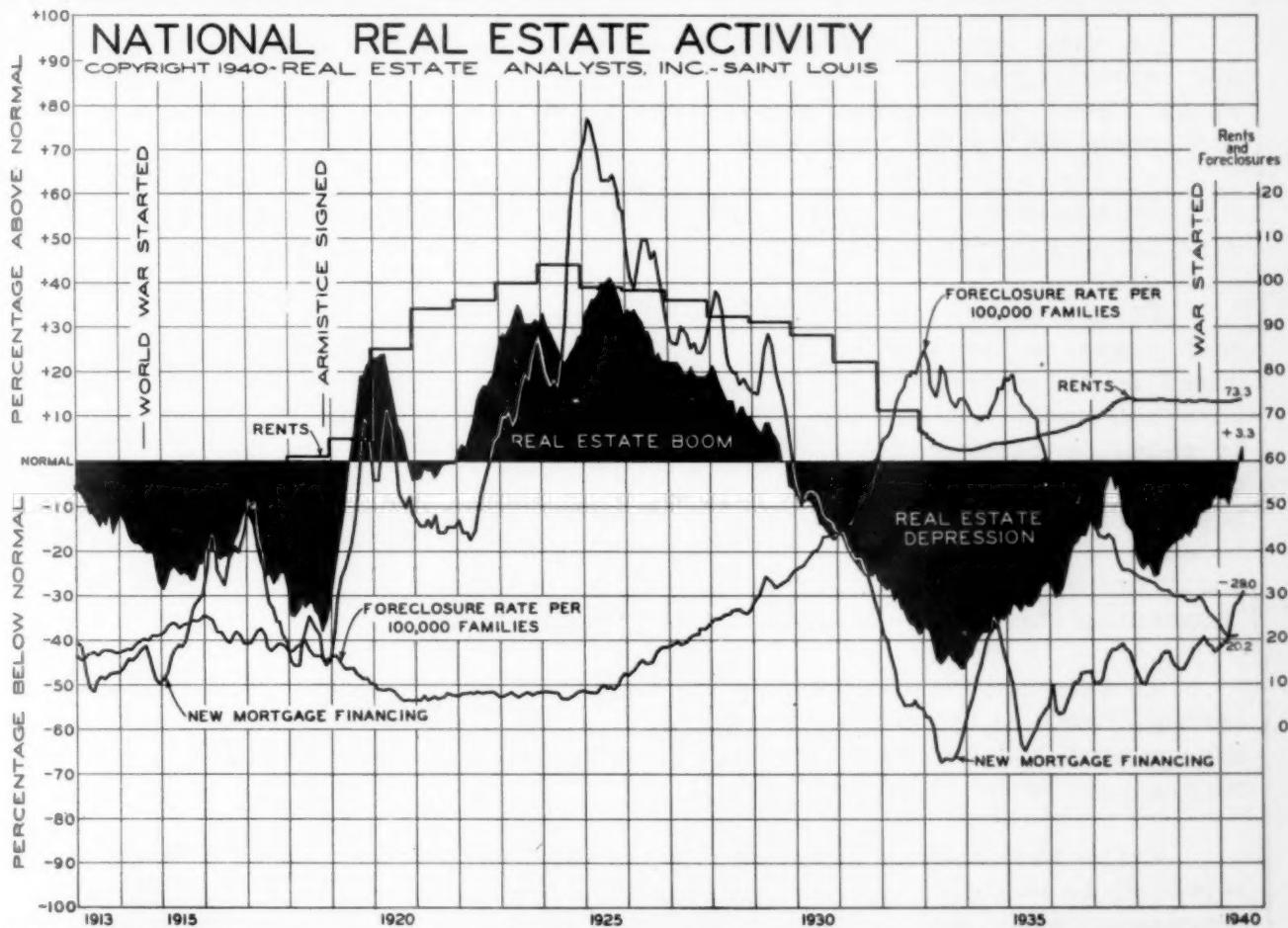
The Real Estate ANALYST

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Roy Wenzlick
Editor

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A concise easily digested periodic analysis based upon scientific research in real estate fundamentals and trends....Constantly measuring and reporting the basic economic factors responsible for changes in trends and values....Current StudiesSurveys....Forecasts
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REAL ESTATE ECONOMISTS, APPRAISERS AND COUNSELORS



Voluntary sales of real estate continued to show improvement in July. In June real estate activity rose slightly above normal (+0.5) for the first time since the latter part of 1929. The rise in real estate activity from a low of -47.0 experienced at the end of 1933 to a position above normal has been marked with much irregularity. Voluntary sales for July increased to 3.3 above normal. This is a splendid start in forming a new boom area. However, the upward path of the line of real estate activity will continue in the same irregular fashion as it has in the past.

Urban foreclosures are now reaching such a low level that their rate of decline will be much slower in the future. Residential rents are continuing at practically the same level reached thirty-one months ago.

New mortgage financing has shown a marked increase during the first seven months of 1940. The July level of 29.0 below normal is the highest point reached since the fall of 1931.

BUILDING COSTS FOR A STANDARD FRAME HOUSE

In the April, 1940, issue of The Real Estate Analyst material costs of a standard six-room frame house, built in St. Louis, were given for the period from 1913 to 1940. The house, pictured on the page opposite together with the floor plans, conforms as nearly as possible to the specifications of the Home Loan Bank Board. The material costs were divided into four main groups, which were subdivided into twelve classifications in all.

In this report we are completing the study by including the labor and overhead costs. In the table on page 198 we show all items of material, direct labor and overhead from 1913 to 1937 by years, with the period from 1937 on by quarters.

On the chart opposite, the total cost of the house is shown broken down into major material, direct labor and overhead groups.

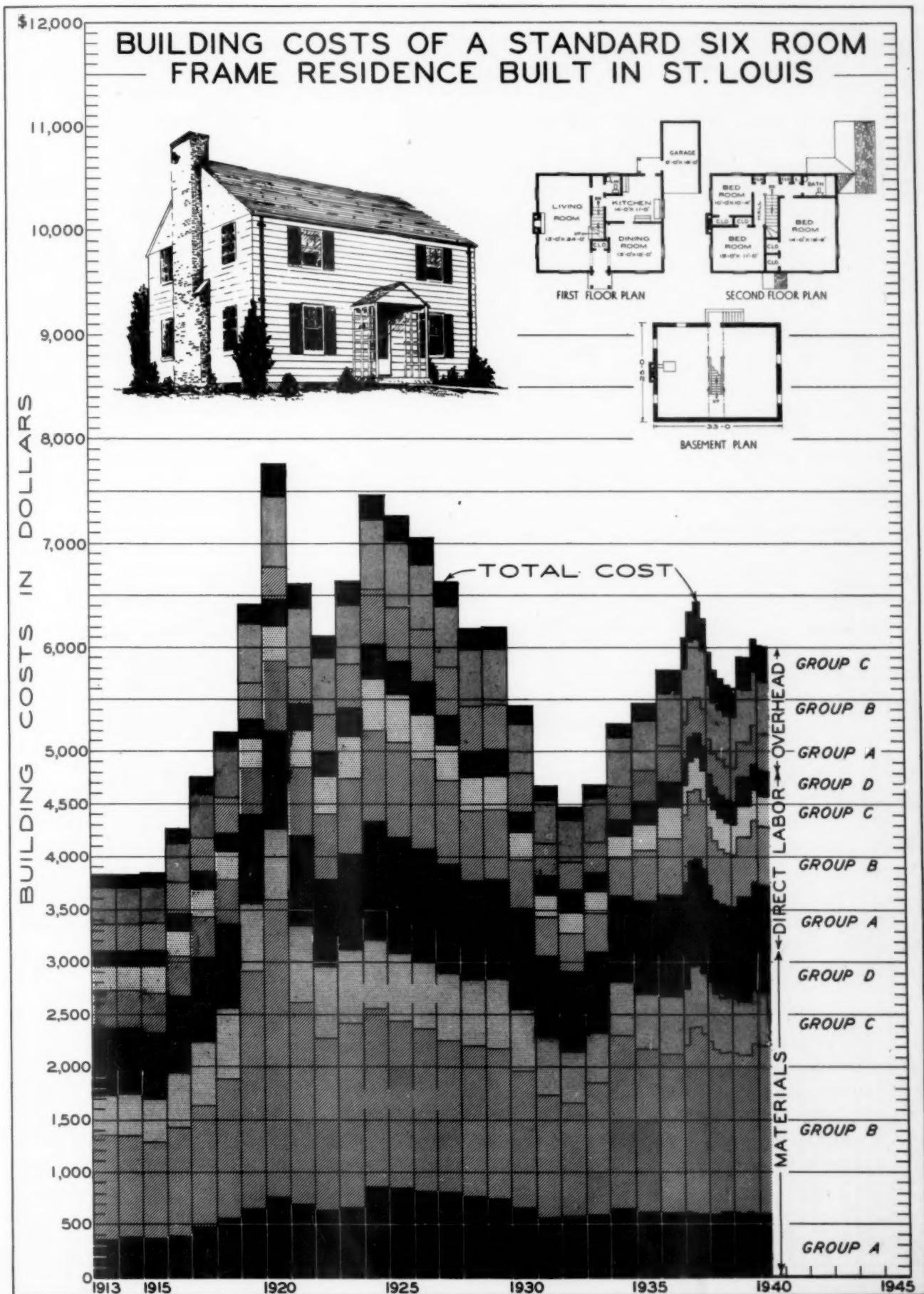
Direct labor was calculated from the labor hours necessary to do each class of work and from the wages actually paid by contractors engaged in this type of construction. Fixed wage scales or union scales were not used, but extreme care was employed in finding the wages actually paid. As labor costs vary with both hours expended and wages paid, the efficiency of labor becomes an important item. It was found that during the years 1923 to 1926 inclusive labor was less efficient than normally because of the unavailability of efficient labor and because of a marked indifference on the part of labor. This condition was compensated for by increasing the hours of labor in the years affected.

In calculating the overhead and profit for sub-contractors (in plastering, heating, plumbing, metal work, electrical work and tile work) and the general contractor's profit, the charges customarily applied by these contractors were used.

While the amounts given in this report cover the standard house constructed in metropolitan St. Louis, it is believed that they are fairly representative and are applicable elsewhere in the country, with slight modifications. Our other reports show that St. Louis follows the national average rather closely on many items.

It has been necessary to change the specifications of the house several times in the period since 1913. Many of the features of this house, as it would be built today, were not available at any price in 1913. Others that were available were not generally used because of excessive cost. In each year we have tried to show the cost of this house as it would most likely have been built in that year.

It is interesting to note that a better house, with better bathroom fixtures, with tile wainscot in bath and lavatory and with insulation, could be built in 1932 at a cost which was below the cost during the previous fifteen years. Since 1932, construction cost has advanced and is today 34% above that year.



BUILDING COSTS OF A STANDARD SIX ROOM FRAME RESIDENCE BUILT IN ST. LOUIS

The chart on page 197 shows the variations in the costs of materials, labor and overhead for a six-room frame residence in St. Louis. Costs are grouped into four classifications of material, four of labor and three of overhead. A further breakdown of these groups is given in detail below. Columns of no labor items are numbered, and a brief description of the items included in each is given in the Group A:

- (1) Mason Materials: Cement, sand, gravel, quick lime, hydrated lime, hard wall plaster, face and common brick, fire brick, flue lining, Labor.
- (2) Tile Materials: $\frac{1}{2} \times \frac{1}{2}$ wall tile, ceramic floor tile, cap and base.
- (3) TOTAL OF GROUP A: Materials. Labor.
- (4) Unfinished Lumber: Columns, beams, floor and ceiling joists, interior and exterior studs, rafters, bracing, etc. Labor.
- (5) Finished Lumber: Sub-flooring, sheathing, bevel siding, finished floors, asphalt shingle roofing, roofing felt, tar paper, shutters etc. Labor.
- (6) Mill Work: Windows, doors, trim, kitchen cabinet, staves.

GROUP A

YEAR	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)			
1913	\$343	\$388	\$24	13	\$367	\$401	\$218	\$101	\$488	\$124	\$355	\$121	\$96	\$152	\$336	\$216	\$65	\$112	\$26	\$49	\$116 *	\$59			
1914	362	388	24	13	356	401	212	101	415	134	346	121	976	356	147	126	248	110	395	246	59	12	32	49	16 *
1915	360	388	24	13	384	401	189	108	373	145	382	121	991	385	152	144	401	260	68	116	48	50	18	42	442
1916	366	396	24	13	390	408	224	108	428	145	362	121	1005	385	144	130	309	116	512	260	64	12	38	48	16
1917	456	413	25	14	481	426	258	109	500	146	392	122	1154	387	204	152	359	152	603	274	108	12	59	54	26
1918	539	421	25	15	564	436	292	118	570	158	485	143	1311	420	322	152	359	124	681	276	95	14	52	54	30
1919	624	453	25	15	619	460	519	128	1008	170	725	154	256	452	290	160	349	130	639	290	83	15	45	50	30
1920	742	463	28	17	770	526	607	178	1189	243	1036	220	2026	646	305	184	372	150	677	334	83	21	46	66	36
1921	674	501	25	18	659	519	719	185	920	250	506	225	1905	663	273	192	460	196	646	192	113	116	132	40	32
1922	609	506	25	18	634	524	562	174	703	232	571	209	1636	615	253	204	453	166	691	370	64	20	35	69	30
1923	633	576	25	21	658	597	410	200	793	268	551	242	1754	711	267	227	430	184	697	411	70	23	38	81	28
1924	618	703	251	108	869	711	501	475	728	328	492	296	296	321	277	274	388	224	662	502	85	100	35	97	156
1925	606	684	251	108	857	711	375	251	732	335	475	202	1579	888	273	255	381	197	654	462	68	29	37	92	37
1926	566	653	251	108	817	760	379	240	732	320	432	288	1543	848	264	244	381	197	655	441	64	22	36	86	19
1927	565	621	251	108	817	760	374	228	715	304	354	275	1427	808	251	184	395	159	646	343	67	26	37	66	33
1928	563	541	208	97	771	659	406	184	644	244	377	220	1427	648	261	184	382	151	643	325	71	21	39	66	31
1929	565	541	185	97	750	629	360	184	687	244	384	220	1431	648	270	187	380	152	655	325	89	116	33	96	33
1930	568	422	185	97	659	519	360	135	655	181	321	164	1307	481	251	181	341	114	592	254	71	15	29	72	33
1931	411	342	155	57	566	400	313	126	594	145	254	131	1163	385	226	112	352	112	58	12	32	40	31	31	
1932	438	342	159	517	577	394	268	108	522	145	269	131	1059	385	210	112	286	91	496	203	50	12	28	40	28
Ja 1933	457	342	120	51	587	394	355	168	562	145	344	131	1261	385	208	112	270	91	478	203	52	12	28	40	26
Jl 1937	503	508	111	67	619	575	364	186	688	245	359	221	1591	653	239	160	308	134	547	294	59	22	32	57	28
Ap 1937	500	508	111	67	619	575	364	186	673	243	359	221	1591	653	239	160	308	134	581	294	59	22	32	57	28
Jl 1937	500	519	111	67	619	586	423	186	772	245	359	221	1777	653	250	160	335	134	581	294	59	22	32	57	28
Ja 1938	500	428	103	67	603	495	269	162	633	210	591	180	1663	561	255	160	305	134	536	294	48	22	26	57	30
Jl 1938	516	428	103	67	619	495	343	162	633	210	592	180	1663	561	255	160	305	134	536	294	48	22	26	57	30
Ja 1938	516	428	103	67	619	495	343	162	633	210	592	180	1663	561	255	160	305	134	536	294	48	22	26	57	30
Jl 1938	516	428	103	67	619	495	343	162	633	210	592	180	1663	561	255	160	305	134	536	294	48	22	26	57	30
Ja 1939	515	417	103	77	618	494	353	142	642	245	565	167	1520	94	259	160	284	134	523	294	49	17	27	57	28
Jl 1939	516	422	103	77	613	561	103	103	644	245	565	167	1520	94	259	160	284	134	523	294	49	17	27	57	28
Ap 1939	516	422	103	77	613	561	103	103	644	245	565	167	1520	94	259	160	284	134	523	294	49	17	27	57	28
O 1939	510	538	103	77	613	561	103	103	644	245	565	167	1520	94	259	160	284	134	523	294	49	17	27	57	28
Ja 1940	510	538	103	77	613	614	371	158	679	215	567	195	1600	567	236	160	285	131	521	291	58	17	32	57	30
Ap 1940	510	538	103	77	613	614	371	158	679	215	567	195	1588	567	236	160	285	131	521	291	58	17	32	57	30
Jl 1940	510	538	103	77	613	614	371	158	679	215	567	195	1588	567	236	160	285	131	521	291	58	17	32	57	30

YEAR	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)			
1913	\$343	\$388	\$24	13	\$367	\$401	\$218	\$101	\$488	\$124	\$355	\$121	\$96	\$152	\$336	\$216	\$65	\$112	\$26	\$49	\$116 *	\$59			
1914	362	388	24	13	356	401	212	101	415	134	346	121	976	356	147	126	248	110	395	246	59	12	32	49	16 *
1915	360	388	24	13	384	401	189	108	373	145	382	121	991	385	152	144	401	260	68	116	48	50	18	42	442
1916	366	396	24	13	390	408	224	108	428	145	362	121	1005	385	144	130	309	116	512	260	64	12	38	54	16
1917	456	413	25	14	481	426	258	109	500	146	392	122	1154	387	204	152	359	152	603	274	108	12	59	54	26
1918	539	421	25	15	564	436	292	118	570	158	485	143	1311	420	322	152	359	124	681	276	95	14	52	54	30
1919	624	453	25	15	619	460	519	128	1008	170	725	154	256	452	290	160	349	130	639	290	83	15	45	50	30
1920	742	463	28	17	770	526	607	178	1189	243	1036	220	2026	646	305	184	372	150	677	334	83	15	46	66	36
1921	674	501	25	18	659	519	519	178	920	250	506	225	1905	663	273	192	460	196	646	192	81	112	23	46	442
1922	609	506	25	18	634	524	562	174	703	232	571	209	1636	615	253										

NEW RESIDENTIAL BUILDING AND DEMOLITIONS

NEW building and demolition of residential properties are both factors influencing supply. The relation of the demand to the supply of residential units at any given time fixes the amount of vacancy, which in turn tends to establish rent levels. Under the law of supply and demand the relation of rents to replacement cost now is the important influence in fixing the profitability of residential properties, and when this relationship is unfavorable, the flow of capital into new buildings will be checked; when favorable, the flow will be stimulated.

The supply of residential units is a fact subject to exact measurement; on the other hand, even given a stable population, demand expands and contracts with business activity. In prosperous periods, demand for residential units enlarges, marriages are stimulated, families unscramble and move to separate quarters, and people seek better accommodations. In depression periods the reverse takes place; marriages are delayed, families double up and people seek cheaper quarters. This natural change which takes place within demand itself is augmented by population growth and population movements to and from urban centers.

The FHA policy did not wait for the law of supply and demand to function. Before vacancies and rents reached the stage necessary to stimulate the flow of new capital to the real estate field, new construction was stimulated by government insured, high percentage loans with low interest rates, applicable to the smaller type dwelling and to large multiple dwelling projects. Such financing did not apply to any residential properties then standing. As a result of this paternal economy the older residential properties in practically all metropolitan cities are now struggling along with low rents and depressed markets.

The tables on pages 206 to 209 inclusive, entitled NEW RESIDENTIAL BUILDING AND DEMOLITIONS, show the change factors in the supply of residential units. The figures in black show the actual number of residential units built each year from 1929 to 1939. The figures in red show the number of residential units demolished.

These demolition figures do not indicate the entire loss of supply of residential units. Only those buildings were counted for which permits for demolition were secured. Generally, losses of supply from fires, tornadoes etc. were not counted.

The demolition figures given prior to 1936 and in some cities prior to 1939 were compiled by the Bureau of Labor Statistics; the remainder were secured by direct correspondence with the building commissioners and officials of the various cities involved. Because of discrepancies in and lack of public records, these data are not as accurate or complete as we would like them to be. However, it is believed that these tables are as complete as they can be made at this time.

The building figures are from our own records, supplemented in early years by the data compiled by the Bureau of Labor Statistics.

APARTMENT RENTS BY SIZE OF UNITS

THE table below shows the Real Estate Analyst rent index for heated apartments with different numbers of rooms per unit. It should be remembered that this index presents the average rent being asked for apartments for rent, rather than the average of rented apartments.

City	1935	1936	1937	1938	1939	1940*	City	1935	1936	1937	1938	1939	1940*	
AVERAGE--20 CITIES														
Two-room	\$28.54	\$30.78	\$33.68	\$32.97	\$32.52	\$31.73	Los Angeles	Two-room	\$23.17	\$32.48	\$46.00	\$42.75	\$31.56	\$21.21
Three-room	33.38	34.68	38.85	38.43	38.24	38.52	Three-room	31.42	34.90	43.50	36.20	36.33	35.14	
Four-room	40.14	41.98	46.03	45.55	45.85	45.00	Four-room	43.62	48.60	55.10	53.54	47.07	45.22	
Five-room	47.52	50.36	56.20	54.51	54.65	54.22	Five-room	52.15	63.00	68.40	65.50	58.50	54.31	
Six-room	57.96	61.10	67.41	65.98	65.01	65.88	Six-room	55.11	73.75	78.46	81.90	80.62	69.97	
Atlanta														
Two-room	31.20	34.42	28.24	28.26	27.87	28.45	Milwaukee	Two-room	26.10	29.74	28.60	30.16	28.67	29.47
Three-room	34.71	31.14	32.67	33.90	33.83	34.20	Three-room	31.86	32.34	35.94	35.91	34.27	33.29	
Four-room	36.60	41.20	41.20	43.20	43.74	45.40	Four-room	38.40	39.12	44.52	42.40	42.20	42.12	
Five-room	49.15	49.80	51.80	53.95	51.08	54.80	Five-room	49.40	46.30	53.00	50.55	51.43	51.84	
Six-room	56.70	53.46	56.10	56.88	54.47	55.75	Six-room	56.16	54.00	65.70	61.20	57.46	61.01	
Baltimore														
Two-room	30.38	27.28	28.40	28.00	27.50	26.37	Minneapolis	Two-room	26.92	28.55	31.25	29.71	27.74	28.80
Three-room	33.36	30.93	31.68	33.33	32.89	32.57	Three-room	30.53	31.37	34.70	35.42	36.26	33.54	
Four-room	45.48	38.84	38.80	40.52	38.73	36.38	Four-room	32.45	34.80	36.90	39.70	41.05	41.12	
Five-room	56.00	48.55	50.70	52.75	50.12	49.30	Five-room	37.39	41.77	44.22	45.47	47.26	48.91	
Six-room	65.82	61.20	66.72	63.12	64.23	63.33	Six-room	44.83	52.28	52.43	52.45	55.55	59.15	
Birmingham														
Two-room	23.84	26.30	30.06	28.64	24.56	25.27	New York	Two-room	51.90	52.16	55.20	51.16	50.93	48.54
Three-room	28.14	28.65	30.03	31.35	31.39	35.61	Three-room	57.30	58.35	61.71	61.71	61.64	59.39	
Four-room	33.04	34.40	37.64	39.52	39.64	39.91	Four-room	65.24	68.04	69.68	70.52	71.80	71.42	
Five-room	39.65	41.55	42.25	47.30	47.65	47.50	Five-room	71.20	73.55	76.35	80.20	81.28	75.51	
Six-room	52.14	51.84	57.18	63.06	61.60	56.70	Six-room	78.78	83.58	93.36	88.50	90.56	81.99	
Chicago														
Two-room	33.06	35.50	38.18	39.00	38.85	38.55	Omaha	Two-room	29.85	30.15	30.76	29.24	30.44	29.09
Three-room	36.36	42.09	44.25	45.30	44.77	44.40	Three-room	33.47	35.68	36.43	34.93	36.65	36.01	
Four-room	41.00	43.40	47.32	48.00	46.76	46.83	Four-room	39.39	39.85	42.62	41.10	45.81	43.84	
Five-room	51.50	51.50	57.75	57.10	55.94	56.66	Five-room	46.95	46.43	51.26	47.40	55.03	54.62	
Six-room	66.60	67.50	71.28	75.18	69.43	70.17	Six-room	58.62	64.00	61.50	66.68	78.28	69.68	
Cincinnati														
Two-room	24.40	27.08	31.40	29.62	31.11	31.90	Philadelphia	Two-room	33.58	34.80	35.90	34.90	35.51	35.21
Three-room	32.61	33.90	40.20	40.29	38.32	39.42	Three-room	40.02	41.88	45.33	44.25	43.94	43.55	
Four-room	40.32	43.92	49.40	47.40	46.56	47.30	Four-room	52.48	50.48	52.84	49.56	50.64	48.00	
Five-room	53.30	55.95	62.90	62.25	63.53	64.78	Five-room	57.00	59.00	61.05	61.85	58.85	55.48	
Six-room	68.04	67.80	81.12	79.38	74.59	86.51	Six-room	75.66	70.20	75.00	71.10	65.37	64.72	
Cleveland														
Two-room	27.24	32.60	35.34	34.20	33.65	33.48	Pittsburgh	Two-room	31.94	31.02	35.02	37.52	40.35	39.20
Three-room	35.37	38.40	43.65	41.85	41.51	41.35	Three-room	29.88	31.56	40.98	41.64	41.71	42.55	
Four-room	37.16	44.68	48.48	45.72	46.94	46.89	Four-room	40.72	42.08	52.88	51.84	51.16	51.37	
Five-room	40.75	50.90	60.60	60.00	57.84	61.60	Five-room	44.55	46.45	59.35	58.05	55.56	55.55	
Six-room	47.88	57.00	68.70	67.08	62.02	71.85	Six-room	48.84	55.86	68.16	63.96	59.21	59.54	
Columbus														
Two-room	21.20	27.60	29.90	27.05	27.54	27.41	St. Louis	Two-room	22.70	23.26	23.50	26.38	28.30	27.27
Three-room	25.38	30.60	36.40	33.35	35.34	36.98	Three-room	34.62	35.91	34.44	35.91	35.16		
Four-room	35.25	38.50	45.00	45.00	45.35	44.24	Four-room	39.80	42.72	43.12	43.44	43.54	43.60	
Five-room	40.20	50.60	59.50	54.00	53.11	51.61	Five-room	44.20	46.65	49.70	42.20	52.00	50.60	
Six-room	53.90	59.10	74.00	56.50	57.61	56.78	Six-room	51.00	55.86	57.54	60.00	58.43	56.87	
Denver														
Two-room	23.24	22.80	28.40	28.76	29.63	31.97	San Francisco	Two-room	28.88	31.20	35.10	35.43	35.48	33.95
Three-room	31.11	33.30	40.17	39.90	39.14	38.17	Three-room	34.00	35.20	41.85	42.38	41.49	39.92	
Four-room	40.40	43.52	52.24	51.56	50.57	48.94	Four-room	38.90	41.55	48.90	48.10	48.12	46.88	
Five-room	48.10	55.60	70.25	61.85	60.63	57.49	Five-room	49.00	49.02	64.75	63.05	60.09	59.53	
Six-room	59.34	66.72	67.80	71.76	60.51	68.74	Six-room	77.12	71.00	84.50	86.05	87.86	94.40	
Detroit														
Two-room	28.38	31.80	37.50	35.50	36.13	34.88	Seattle	Two-room	23.95	26.03	31.10	29.76	31.25	30.80
Three-room	33.30	37.50	45.06	39.96	39.69	40.16	Three-room	30.74	32.28	36.36	38.40	38.00	37.86	
Four-room	38.00	40.28	46.60	40.88	42.16	41.29	Four-room	38.20	38.06	39.10	40.22	45.21	42.91	
Five-room	40.65	48.75	56.75	44.00	44.48	45.99	Five-room	46.82	47.97	48.50	49.00	53.96	53.43	
Six-room	48.00	56.28	61.32	54.00	50.52	59.50	Six-room	51.90	58.34	62.00	58.50	66.76	69.57	
Kansas City														
Two-room	--	--	--	--	--	--	*Preliminary							
Three-room	23.01	18.21	21.33	22.80	21.82	22.50								
Four-room	26.04	25.72	28.16	28.80	29.72	30.72								
Five-room	32.45	33.85	34.95	33.65	34.56	34.83								
Six-room	42.72	42.18	45.24	42.30	45.05	41.34								

THE REAL ESTATE ANALYST INDEX OF RESIDENTIAL RENTS

THE table below shows residential rent figures. This is the revised index of residential rents which appeared in the Real Estate Analyst for the first time in the February, 1938, issue. All rents are expressed in dollars per month per room. This makes possible a comparison of rent levels between different

cities, and in the same city between heated and unheated units. The twenty-six cities selected are typical cities scattered from coast to coast. The method of computing this index is described on page 889 in the February, 1938, Real Estate Analyst.

1940

	January Res.	February Apt.	March Res.	April Apt.	May Res.	June Apt.	July Res.	Aug. Apt.
National Index	\$8.35	\$11.87	\$8.34	\$11.82	\$8.33	\$11.81	\$8.35	\$11.80
Atlanta	7.96	10.74	7.91	10.80	7.86	10.80	7.95	10.83
Baltimore	6.96	10.42	6.86	10.36	6.86	10.36	6.90	10.37
Birmingham	6.23	9.85	6.25	9.85	6.26	9.81	6.33	9.81
Boston	8.04	15.17	8.03	15.05	8.04	15.08	8.02	14.81
Chicago	10.27	12.52	10.63	12.53	10.59	12.53	10.52	12.45
Cincinnati	9.65	12.70	9.70	12.70	9.76	12.81	9.78	12.81
Cleveland	9.54	12.83	9.51	12.79	9.49	12.80	9.51	12.73
Columbus	6.85	11.11	6.85	11.04	6.93	10.99	6.95	10.91
Denver	7.80	13.10	7.70	13.08	7.68	13.03	7.70	13.02
Detroit	8.60	11.58	8.64	11.58	8.64	11.53	8.68	11.56
Houston	8.61	11.09	8.60	11.10	8.54	11.11	8.50	11.14
Kansas City	6.10	7.09	6.09	7.05	6.09	7.09	6.10	7.14
Los Angeles	10.61	12.15	10.50	12.02	10.57	11.92	10.59	11.85
Milwaukee	8.95	10.60	8.91	10.59	8.95	10.61	8.96	10.61
Minneapolis	8.20	10.32	8.30	10.30	8.26	10.30	8.36	10.30
New Orleans	8.15	10.41	8.00	10.40	7.86	10.38	7.85	10.32
New York	12.82	19.40	12.80	19.22	12.60	19.16	12.87	19.08
Omaha	6.37	11.32	6.42	11.37	6.52	11.38	6.54	11.32
Philadelphia	6.99	13.77	6.97	13.57	6.95	13.58	6.96	13.60
Pittsburgh	9.04	12.27	8.96	12.26	9.06	12.30	9.10	12.30
Richmond	8.15	11.17	8.20	11.10	8.36	11.15	8.40	11.19
Saint Louis	8.02	10.64	8.08	10.62	8.05	10.59	7.94	10.57
Salt Lake City	7.73	10.88	7.69	11.00	7.69	11.09	7.61	11.10
San Francisco	9.71	13.34	9.76	13.30	9.75	13.30	9.76	13.26
Seattle	7.65	11.97	7.64	11.98	7.55	11.95	7.58	11.85
Tulsa	7.71	7.70	7.75	7.75	7.63	7.63	7.64	7.63

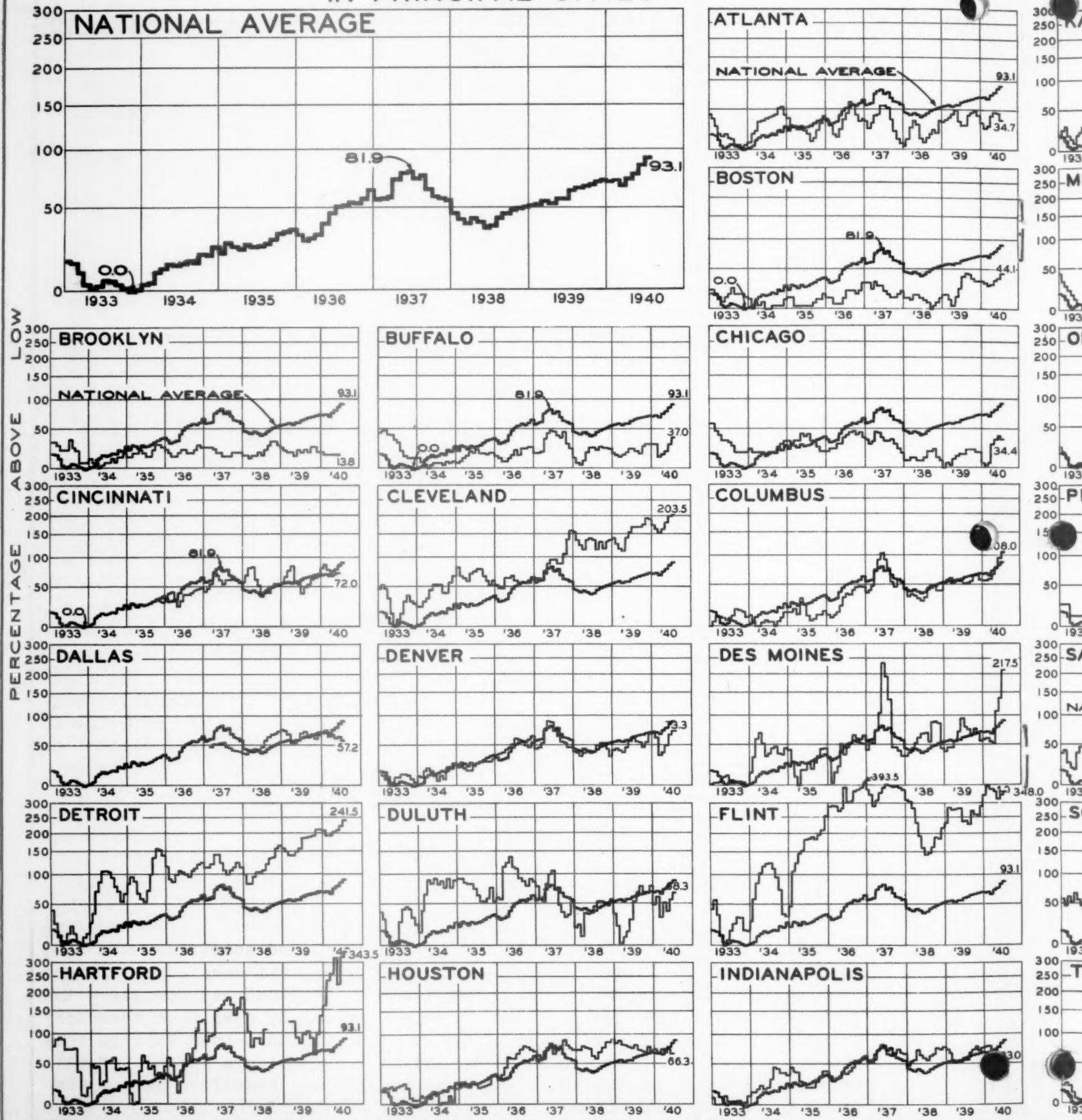
VOLUNTARY TRANSFERS OF REAL ESTATE

THE charts on the two following pages show the fluctuations in voluntary transfers of real estate from 1933 to the present. The black line on each chart shows the monthly fluctuations of voluntary transfers as a percentage above the low point for that city. The red line is identical on all charts and shows the typical reactions of all cities on which figures are available. All figures have been corrected for seasonal.

For some cities it has been possible to secure far more accurate figures on voluntary transfers than for others. This is due to differences in local custom of handling sales and recording. This has necessitated a difference in the method we have used of accumulating our totals.

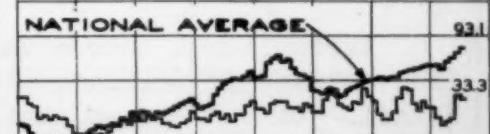
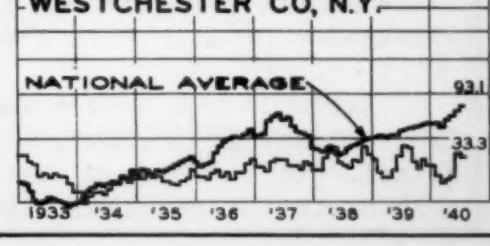
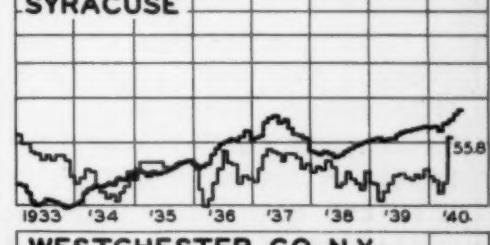
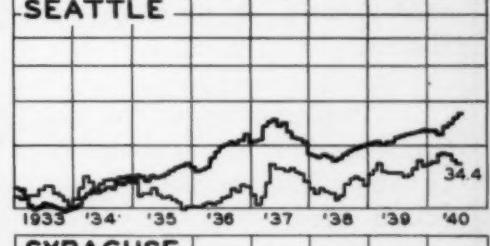
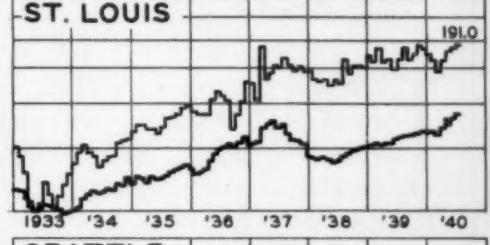
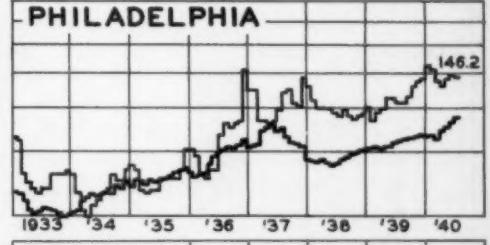
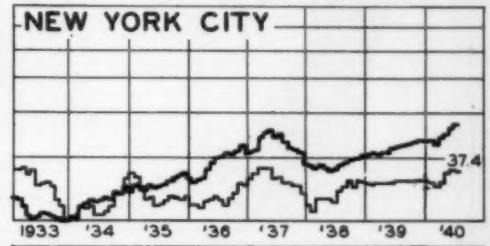
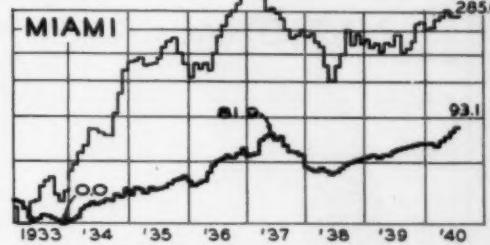
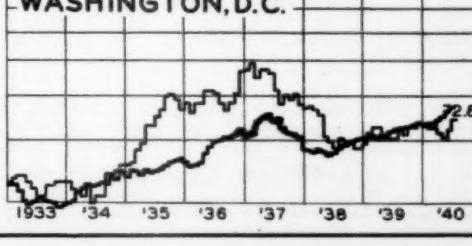
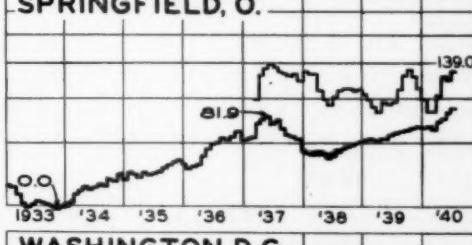
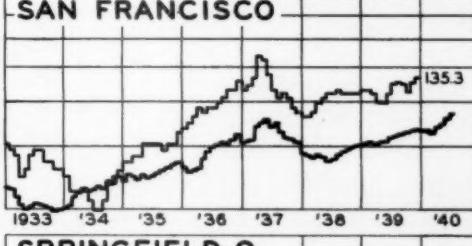
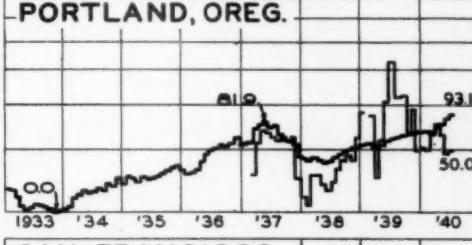
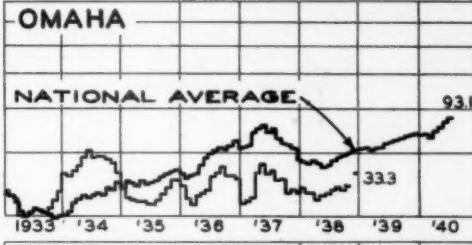
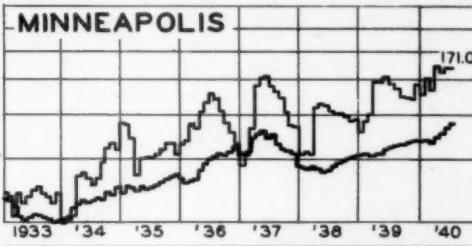
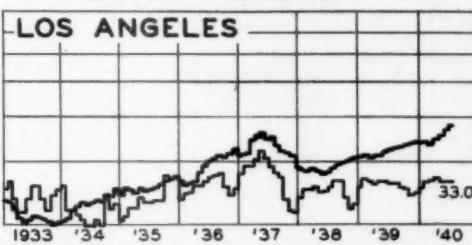
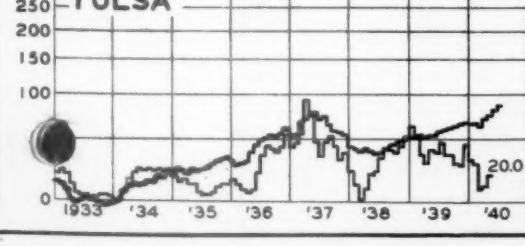
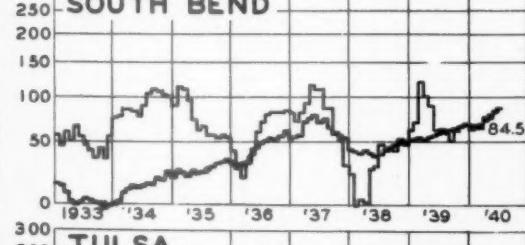
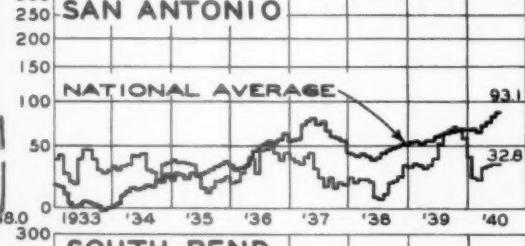
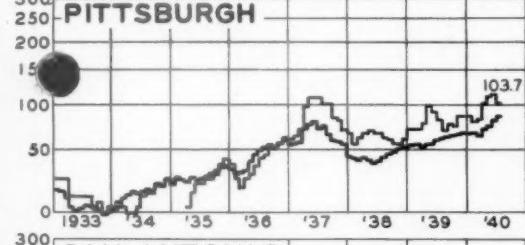
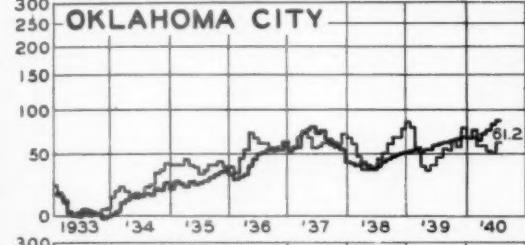
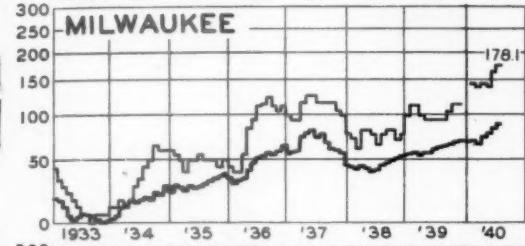
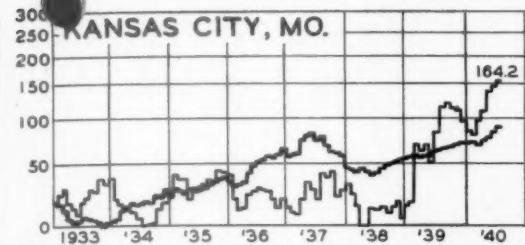
A warning might be expressed here against the use of figures on "Instruments recorded" often given out by recorders and sometimes used as a business index. These figures generally are a great many times larger than voluntary transfers, since they include foreclosures, mortgages and miscellaneous recordings. Foreclosures are generally down when voluntary transfers are up and vice versa. A total which includes both will be relatively too high during a depression and too low during a period of real estate activity, as the voluntary and involuntary transfers have a tendency to cancel each other.

REAL ESTATE TRANSFERS IN PRINCIPAL CITIES



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AGRICULTURAL AND TOTAL INCOMES BY STATES



THE map above pictures the ranking of the states on the basis of total realized income of all types by classifying all of the states into seven groups, as indicated by the shading. The states are also classified into seven groups on the basis of agricultural income only, as indicated by the ranking (1 to 7) shown on the map. This information was calculated from data prepared by the National Industrial Conference Board.

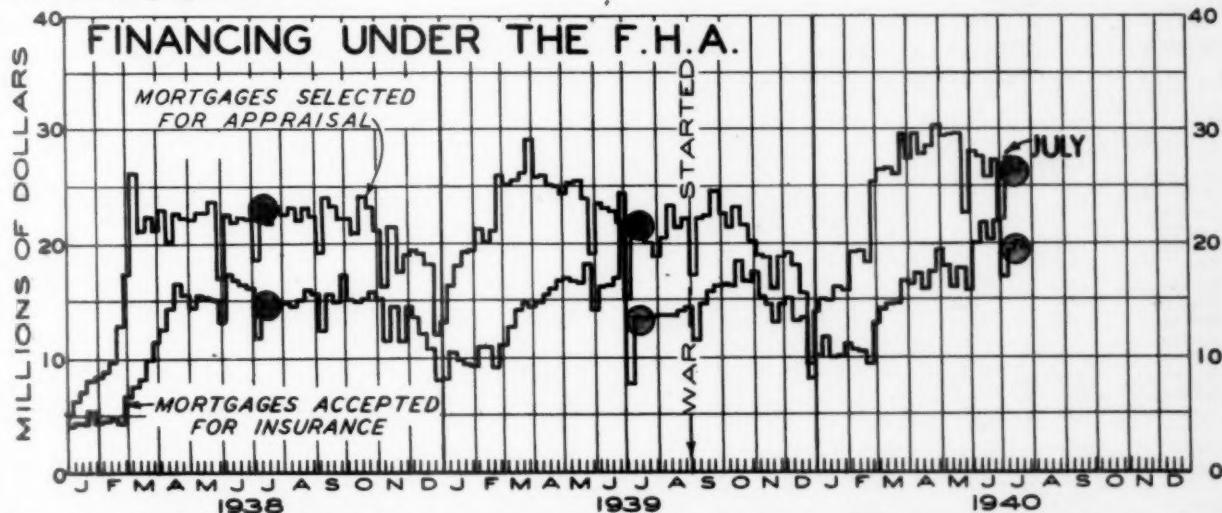
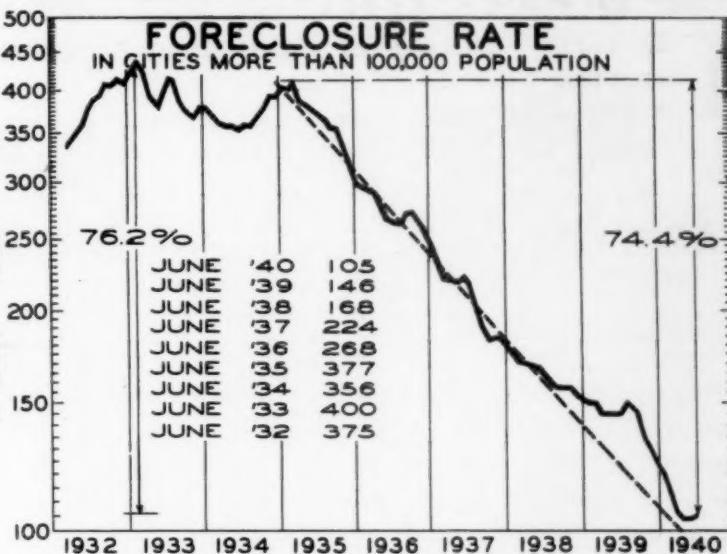
The use of total income, which includes all realized private production income - salaries and wages, entrepreneurial income, dividends, interest, net rents, royalties and realized income from government, forms a sound basis for comparing the economic importance of the various states.

Of the fifteen states with the highest total incomes (three upper groups) ten are located east of the Mississippi River and north of the Ohio River; three adjoin this group of ten on the west and the other two, California and Texas, are the two largest states in size. The immense total income of New York State is startling; its total income is greater than the combined total incomes of the next two highest states - Pennsylvania and Illinois - and is more than the combined total incomes of the twenty-four states with the lowest total incomes (three lower groups).

Agricultural income varies among the states from a high of 493 million dollars in California to a low of 10 million dollars in its neighbor Nevada. Of the eleven states in the three upper groups, five are located east of the Mississippi River and north of the Ohio River.

URBAN foreclosures for June, on a seasonally adjusted basis, showed only a slight increase of one point over May. This was the lowest point reached in any June since 1927. The foreclosure rate, after an average decline of nearly 30% a year for the past five years, is now close to the 1926 level; therefore, any further decline will be at a slower rate.

The basic figures from which this chart is computed are gathered by the Home Owners' Loan Corporation from all cities of more than one hundred thousand population.



MORTGAGES selected for appraisal under the FHA in July remained at the high June level. Mortgages accepted for insurance in July, while somewhat below the high of June, are still at a high level and above the corresponding month of the two preceding years by substantial amounts.

The two tables below show the comparisons with a year ago for the mortgages selected for appraisal and mortgages accepted for insurance.

MORTGAGES SELECTED FOR APPRAISAL COMPARED WITH YEAR AGO

1939	1940											
July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July
-11%	-8%	-8%	+2%	-4%	-13%	-9%	-2%	-6%	+21%	+18%	+11%	+42%

MORTGAGES ACCEPTED FOR INSURANCE COMPARED WITH YEAR AGO

-13%	-6%	-9%	+13%	+2%	+5%	+15%	+9%	+1%	+18%	+9%	+2%	+67%
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NEW RESIDENTIAL BUILDING AND DEMOLITIONS

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SAINT LOUIS

	1929 Units Built Dem.	1930 Units Built Dem.	1931 Units Built Dem.	1932 Units Built Dem.	1933 Units Built Dem.	1934 Units Built Dem.	1935 Units Built Dem.	1936 Units Built Dem.	1937 Units Built Dem.	1938 Units Built Dem.	1939 Units Built Dem.
Akron	2144 *	368 *	109 *	55 *	31 *	44 *	96	56	135	49	247
Albany	477 37	358 52	265 22	133 34	106 32	94 29	133 58	196 82	184 47	210 54	185 52
Schenectady	268 21	160 27	92 24	34 17	21 16	16 40	37 48	36 69	262 71	47 53	65 57
Troy	113 19	101 15	129 39	84 4	40 17	23 27	31 39	27 41	26 43	22 64	32 *
Albuquerque	232 5	210 5	165 2	52 3	13 0	14 4	54 5	230 16	252 14	266 6	428 16
Allentown	405 0	98 0	44 1	16 0	12 0	11 31	16 20	17 26	99 23	111 16	400 17
Bethlehem	193 0	64 2	35 1	22 0	8 0	5 0	19 13	48 20	77 26	54 10	104 40
Easton	16 0	20 0	9 2	22 0	5 0	8 26	3 17	1 46	4 30	5 24	3 46
Altoona	177 21	72 50	33 27	11 32	5 46	4 53	7 66	8 82	11 73	8 48	17 27
Amarillo	116 0	132 8	130 2	33 5	6 1	6 4	17 21	49 24	87 20	222 8	305 6
Anderson	208 0	43 1	48 3	17 0	5 3	6 0	30 0	82 4	100 0	56 2	138 3
Atlanta	1265 64	721 154	443 145	220 133	204 188	125 182	353 134	448 96	625 98	680 99	3263 *
Atlantic City	32 5	37 2	63 6	32 12	2 22	11 15	279 21	5 *	16 *	8 *	596 *
Augusta	207 *	124 *	77 *	38 3	36 11	9 10	66 7	86 *	69 *	145 *	2209 *
Austin	535 2	496 1	563 2	294 2	349 3	290 3	797 0	895 37	978 25	1287 45	1587 107
Baltimore	2787 112	1348 318	1648 172	355 102	181 115	126 167	458 154	1186 637	1494 594	2308 578	3267 634
Beaumont	433 25	266 14	90 28	18 34	10 64	3 40	30 43	97 46	142 44	260 31	432 36
Binghamton	165 35	164 23	88 37	40 6	47 14	32 19	109 13	112 24	153 29	148 10	121 28
Birmingham	686 *	163 106	113 119	45 114	44 112	25 41	44 25	639 183	217 178	241 161	1227 178
Boston	2583 368	1353 299	1338 516	311 289	306 375	156 625	147 504	1229 634	834 542	561 385	3840 3078
Arlington	297 6	288 7	237 11	86 5	69 4	37 13	66 4	141 9	160 6	138 3	219 5
Beverly	92 *	69 *	74 *	33 5	32 16	11 5	17 6	23 7	21 6	39 7	49 10
Brockton	99 19	73 24	78 26	27 20	13 32	16 30	26 23	29 55	46 48	36 24	42 23
Brookline	341 13	232 9	96 29	61 *	66 2	86 9	101 16	172 21	137 9	278 29	193 24
Cambridge	637 160	151 112	133 62	51 73	9 53	6 51	10 101	309 37	122 66	77 65	21 27
Chelsea	19 6	6 8	16 4	7 0	2 0	4 20	3 3	7 5	2 5	5 5	10 *
Everett	81 16	53 12	45 19	8 5	4 10	0 16	5 25	7 29	9 28	5 22	3 5
Lynn	466 30	102 23	123 3	23 17	20 20	62 12	69 13	81 18	41 48	65 58	68 *
Malden	269 17	95 16	148 8	33 2	18 7	12 18	18 3	26 16	18 21	13 16	16 2
Medford	433 8	234 11	296 9	68 9	45 4	24 8	25 11	60 21	52 4	68 14	55 4
Newton	548 *	345 *	366 *	98 *	149 *	138 *	266 *	407 28	302 38	271 21	379 27
Quincy	545 18	279 18	209 23	65 12	52 16	30 12	36 20	68 12	102 24	109 15	195 17
Revere	99 2	58 1	32 7	14 7	16 31	6 21	7 36	12 40	17 12	13 13	7 10
Somerville	273 15	48 44	55 36	3 17	4 23	2 52	3 3	20 16	2 28	1 21	1 26
Waltham	199 24	108 13	84 17	33 7	28 12	23 22	45 27	71 23	59 18	87 12	126 23
Watertown	214 5	85 12	93 2	13 6	8 19	9 8	19 19	22 6	27 4	53 1	40 *
Buffalo	1769 *	1072 *	1029 *	174 *	69 *	36 *	140 *	780 *	223 *	998 *	1232 *
Niag. Falls	317 38	223 18	163 4	42 9	26 9	20 10	68 31	149 27	236 6	224 9	216 7
Canton	331 *	95 *	21 *	8 *	7 *	10 *	31 *	82 *	140 *	111 *	196 *
Massillon	89 0	17 0	6 2	3 1	4 0	5 1	9 2	19 4	26 7	25 16	14 5
Christon., S.C.	107 107	71 68	58 72	36 67	25 69	22 70	52 97	273 50	86 47	136 167	502 85
Christon., W.V.	300 7	217 2	104 3	57 9	20 3	32 4	244 7	337 18	464 16	527 11	894 *
Charlotte	505 0	320 2	204 13	58 4	53 4	56 39	159 15	399 17	425 14	506 15	1434 28
Chattanooga	326 66	198 56	112 32	39 29	23 26	19 49	67 85	106 24	111 33	126 48	1121 *
Chicago	19882 59	3693 595	975 1037	222 238	137 1509	199 2374	423 3252	3059 4410	1278 2360	1884 2450	3154 1470
Cicero	335 0	55 0	28 1	2 0	0 0	3 8	10 0	8 1	32 5	16 7	55 1
Cincinnati	2077 347	1693 1103	1235 270	431 872	380 429	275 328	660 402	2260 2202	1524 425	1316 290	1265 362
Covington	152 12	75 0	38 0	4 0	1 0	3 27	4 25	15 21	19 54	31 16	415 212
Clarksburg	66 *	18 *	36 *	14 *	2 *	14 *	63 *	131 17	85 3	72 3	100 *
Cleveland	2019 389	1159 271	477 190	208 202	107 691	61 647	148 880	491 604	484 442	563 614	2173 992
E. Cleveland	30 12	56 17	0 6	2 0	1 0	2 0	2 17	9 4	10 9	7 1	1 1
Lakewood	205 0	249 2	89 3	98 0	21 3	19 3	31 2	47 3	53 5	79 5	61 5
Columbus	1234 *	580 *	300 *	50 *	26 *	36 *	135 *	563 135	736 87	744 146	1533 334
Corpus Christi	327 1	130 4	154 6	31 3	41 1	61 3	143 4	680 *	900 *	1120 *	1900 243
Cumberland	62 *	40 *	25 *	12 *	11 *	13 *	32 *	43 6	76 0	72 0	92 15
Dayton	201 *	213 *	158 *	55 *	7 *	8 *	48 *	116 16	249 36	222 142	474 184

*No data available

NEW RESIDENTIAL BUILDING AND DEMOLITIONS

(Continued on the Next Page)

NEW RESIDENTIAL BUILDING AND DEMOLITIONS

	1929 Built Dem.	1930 Units	1931 Built Dem.	1932 Units	1933 Built Dem.	1934 Units	1935 Built Dem.	1936 Units	1937 Built Dem.	1938 Units	1939 Built Dem.	
Miami	122	39	141	27	202	99	124	44	98	24	314	59
Milwaukee	3680	160	1475	235	917	195	177	176	67	263	98	466
W. Allis	393	1	189	0	79	0	10	2	5	3	3	6
Minneapolis	1554	227	1341	224	1270	171	443	93	297	177	152	171
Montgomery	488	*	280	*	240	*	82	*	32	11	33	91
Muskegon	191	11	81	11	30	1	9	3	7	1	8	12
Nashville	769	*	357	*	261	*	145	*	98	*	88	*
New Haven	270	*	238	*	173	*	76	*	28	*	21	*
New Orleans	1186	15	347	3	412	4	287	3	139	3	87	7
New York City												
Bronx**	7037	52	6175	137	6397	208	601	194	2982	185	2183	305
Brooklyn**	7758	629	8346	871	8541	564	1198	384	984	438	2127	560
Manhattan**	8684	5643	7846	9462	1835	4167	471	1713	1598	2556	395	4053
Queens**	9257	68	9081	74	9909	12	1478	41	1811	60	1409	575
Richmond**	856	0	581	6	784	3	224	24	172	0	81	6
Mt. Vernon	307	20	493	3	301	30	32	3	49	3	30	5
Norwalk, Conn.	265	19	163	4	162	1	86	0	76	8	35	9
Yonkers	1660	0	1054	0	1023	0	242	0	188	0	88	4
Hoboken, N.J.	509	*	224	*	161	*	40	*	26	*	10	*
Elizabeth, N.J.	6	18	4	7	40	0	6	4	0	18	0	9
Newark, N.J.	743	235	741	306	360	233	102	422	396	296	397	273
Orange, N.J.	140	41	77	22	11	9	5	12	1	14	7	17
Faterson, N.J.	417	39	156	46	107	28	39	20	32	20	10	41
Perth A., N.J.	78	2	34	0	21	3	6	2	11	0	2	11
Flinfield, N.J.	136	*	79	*	92	*	31	*	29	40	17	28
Norfolk	245	120	226	107	258	171	232	136	167	135	51	180
Newport, R.I.	67	21	90	54	58	59	35	14	24	8	16	15
Portsmouth	58	49	64	41	47	35	30	46	29	65	15	49
Omaha	386	*	176	*	333	*	183	*	168	*	98	*
Pensacola	*	*	108	5	109	8	117	2	114	7	61	18
Peoria	358	8	399	7	253	0	83	0	49	0	33	11
Petersburg	49	*	39	*	20	*	7	*	3	*	6	*
Philadelphia	5110	642	1873	813	958	638	581	1175	475	949	340	1387
Camden	338	104	166	108	47	51	5	61	1	42	2	64
L. Merion T.	268	6	168	6	59	3	39	4	35	5	29	6
Morristown	104	2	80	18	35	15	2	82	0	15	3	8
Phoenix	991	29	408	17	219	13	45	3	15	13	22	16
Pittsburgh	2049	150	1299	176	913	166	197	151	154	229	100	156
Port Arthur	459	2	244	0	47	3	5	5	2	8	14	9
Portland, Me.	131	68	109	53	86	33	56	38	29	53	19	51
Portland, Oreg.	1532	127	882	263	537	275	198	156	162	184	134	222
Poughkeepsie	80	0	59	2	65	13	40	8	16	2	12	5
Providence	842	*	446	*	282	*	108	*	54	*	50	*
Cen. Falls	64	80	24	1	13	1	2	6	7	1	3	6
Fall River	49	36	34	179	10	294	10	269	15	203	9	199
New Bedford	22	60	17	89	15	93	7	150	10	247	7	185
Newport	64	41	42	15	46	6	31	11	23	13	19	5
Pawtucket	318	*	148	*	77	*	37	*	17	8	12	72
Woonsocket	25	*	24	*	16	0	13	7	8	10	10	0
Pueblo	202	*	69	*	48	*	18	*	6	*	6	*
Reading	246	*	124	*	49	*	30	*	6	*	3	*
Richmond, Ind.	132	2	67	1	25	5	5	4	2	9	2	6
Richmond, Va.	592	*	226	*	186	*	115	*	85	*	64	*
Riverside, Cal.	227	0	105	2	74	3	36	1	25	5	25	7
Roanoke	290	0	98	4	77	8	37	44	15	43	8	35
Rochester	494	49	257	7	166	48	76	82	20	122	18	120
Rockford	635	1	341	6	72	9	13	19	8	34	2	11

*No data available

**Demolitions include only dwellings accommodating three or more families

NEW RESIDENTIAL BUILDING AND DEMOLITIONS

	1929 Units Built Dem.	1930 Units Built Dem.	1931 Units Built Dem.	1932 Units Built Dem.	1933 Units Built Dem.	1934 Units Built Dem.	1935 Units Built Dem.	1936 Units Built Dem.	1937 Units Built Dem.	1938 Units Built Dem.	1939 Units Built Dem.	
Salt Lake City	699	*	554	*	442	*	52	*	48	*	32	*
St. Joseph	204	0	93	17	45	37	25	17	20	22	20	23
St. Louis	4423	432	1357	519	1476	424	522	432	305	484	597	588
E. St. Louis	382	13	207	30	141	11	46	27	17	48	13	72
San Antonio	2233	*	1135	*	667	33	334	22	228	31	160	47
San Bernardino	425	8	214	16	136	6	36	6	16	1	13	15
San Diego	1306	42	808	34	609	25	290	8	291	35	165	27
San Francisco	3518	*	2206	*	2441	*	1073	*	787	*	190	*
Alameda	401	0	147	18	63	15	26	8	23	13	19	20
Berkeley	584	20	345	75	216	29	108	5	82	15	48	3
Oakland	1838	*	994	*	656	*	266	*	181	*	143	*
Santa Barbara	281	13	498	2	202	5	66	1	25	7	13	4
Savannah	192	0	90	1	77	0	25	0	37	11	9	61
Scranton	139	*	45	*	65	*	53	*	18	*	13	*
Seattle	3342	140	2692	139	1149	166	366	94	186	69	146	236
Shreveport	546	61	170	41	142	55	96	28	65	64	60	47
Spartanburg, S.C.	112	0	64	2	16	0	3	2	2	5	7	2
Spokane	422	17	334	22	219	45	93	36	63	45	91	48
Sprgld., Ill.	235	4	152	1	157	2	53	3	33	4	16	6
Sprgld., Mass.	430	88	304	100	182	69	74	105	38	84	24	176
Chicopee	79	3	49	11	31	18	12	14	13	4	19	80
Holyoke	58	*	34	*	25	*	11	*	8	*	3	*
Stockton	154	0	103	0	146	0	57	3	17	0	49	7
Syracuse	791	*	428	*	259	*	81	*	49	*	28	*
Tacoma	512	60	320	65	165	60	74	90	57	77	48	89
Tampa	196	20	97	70	68	117	52	129	42	156	41	244
St. Petersbg.	67	*	73	*	75	3	28	72	34	50	52	46
Taunton	35	1	30	0	19	4	24	7	12	4	13	26
Toledo	1183	57	374	101	134	94	39	92	19	145	15	169
Torrington	131	4	88	3	39	2	17	3	6	4	5	3
Trenton	128	50	44	49	44	13	24	25	12	61	5	99
Tucson	340	7	198	18	192	6	53	13	21	8	17	7
Utica	127	0	91	27	79	19	45	14	41	15	25	31
Waco	216	0	103	0	93	4	81	1	67	0	45	0
Washington	3029	114	1822	100	3256	84	1217	17	533	1	909	1
Waterbury	238	53	101	40	81	30	32	21	37	22	26	60
Waterloo, Ia.	351	5	137	6	109	7	32	2	17	8	26	19
Watertown, N.Y.	51	3	13	5	22	2	16	5	4	0	10	0
W. Palm Beach	123	11	62	7	45	11	21	6	13	10	32	43
Wheeling	72	*	45	*	44	*	30	*	13	5	8	13
Wichita	1486	11	702	7	296	12	55	11	24	7	19	28
Wilmington., Del.	382	*	374	*	216	*	78	*	63	*	100	*
Wilmington., N.C.	74	*	52	*	42	*	11	*	11	1	11	3
Winston-Salem	318	0	132	0	58	0	27	0	43	0	48	3
Worcester	381	191	295	143	223	91	131	76	90	119	39	159
Youngstown	527	0	169	23	86	26	18	68	12	122	8	66

**Include fire loss